



2021 DEALER PRICING
SONATA
 Effective August 13, 2020
 2021A

| <i>Model Code</i> | <i>Model</i> | <i>Engine</i> | <i>Transmission</i> | <i>Dealer Invoice*</i> | <i>Suggested Retail</i> |
|-------------------|-----------------|----------------------------------|------------------------------------|------------------------|-------------------------|
| 29402F4S | Sonata SE | Smartstream 2.5L GDI 4-cyl | 8-Speed Automatic with SHIFTRONIC® | \$22,670 | \$23,600 |
| 29422F4S | Sonata SEL | Smartstream 2.5L GDI 4-cyl | 8-Speed Automatic with SHIFTRONIC® | \$24,429 | \$25,700 |
| 29452FT5 | Sonata SEL Plus | Smartstream 1.6L Turbo GDI 4-cyl | 8-Speed Automatic with SHIFTRONIC® | \$26,804 | \$28,200 |
| 29482FT5 | Sonata Limited | Smartstream 1.6L Turbo GDI 4-cyl | 8-Speed Automatic with SHIFTRONIC® | \$32,172 | \$33,850 |

Trim/Package Level Detail

Sonata SE

(29402F4S)

| | |
|---|---|
| Smartstream 2.5L GDI 4-cylinder | Automatic headlight control |
| 8-speed automatic w/ SHIFTRONIC® | Solar control glass |
| Drive mode select | Illuminated ignition cylinder |
| Idle Stop & Go (ISG) | Remote keyless entry and alarm |
| Shift-by-wire | Cloth seats |
| Electronic Parking Brake (EPB) w/ Automatic Vehicle Hold | 6-way adjustable driver's seat |
| Forward Collision Avoidance Assist w/ Pedestrian Detection (FCA) | 6-way adjustable passenger seat |
| Smart Cruise Control w/ Stop & Go | 3.5-inch LCD instrument cluster display |
| High Beam Assist | Tilt & telescopic steering wheel w/ cruise and audio controls |
| Lane Keeping Assist | Air conditioning |
| Lane Follow Assist | 60/40 split-folding rear seat |
| Driver Attention Warning | Auto up/down driver window |
| Rear Occupant Warning (ROA) door logic only | Temporary spare tire |
| VSM/ESC/TCS/ABS/EBD/TPMS | Front & rear door map pockets |
| Hill Assist Control | Lower console tray for device storage and cord management |
| Front, front side, rear side, curtain and drivers knee airbags (total of 9 airbags) | Front USB charge port |
| Rearview backup camera | 8-inch Display Audio |
| 16-inch alloy wheels | Apple CarPlay™ & Android Auto™ |
| LED headlights (MFR type) | AM/FM/HD Radio™ w/ 6 speakers |
| LED Daytime Running Lights | Integrated Bluetooth® |
| LED taillights | 12V outlet |
| Power body-colored side mirrors | |

Sonata SEL

(29422F4S)

(In addition to or in place of SE equipment):

| | |
|---|---|
| Delete Idle Stop & Go (ISG) | Auto up/down front passenger window |
| 17-inch alloy wheels | Power driver seat w/ power lumbar (8-way) |
| Sport front & rear fascia | Dual automatic temperature control |
| Twin-tip muffler | Heated front seats |
| Heated side mirrors w/ turn signal indicators | Rear center armrest |
| Proximity key entry w/ push button start | Blind Spot Collision-Avoidance Assist w/Rear Cross-Traffic Collision-Avoidance Assist |
| Hands-free smart trunk | Safety Exit Warning |
| 4.2-inch color LCD instrument cluster display | SiriusXM® Satellite Radio |
| Leatherette interior door panel inserts | Blue Link® Connected Car System |
| Liquid chrome interior accents | Blue Link® Connected Care & Remote Package (3-Year Complimentary Trial) |

Option Packages Available on SEL

| | Dealer Invoice | Suggested Retail |
|----------------------------------|-----------------------|-------------------------|
| Convenience Package (03): | \$2,090 | \$2,200 |
| 12.3-inch LCD instrument cluster | | |
| Hyundai Digital Key | | |
| Wireless phone charging | | |
| Auto-dimming mirror w/ HomeLink® | | |
| Leather-wrapped steering wheel | | |
| 2nd row air vent | | |
| USB charge port (2nd row) | | |
| Panoramic Sunroof | | |
| LED interior lights | | |

*Includes dealer holdback and floor plan assistance

Prices, equipment and specifications subject to change without notice. All prices are F.O.B. Port of Entry. Freight, state and local taxes, advertising and promotional fees, if any, are additional. Freight charges of \$975 will be added to the dealer invoice and Monroney label on all models. Suggested retail prices include pre-delivery services. Dealer is free to establish their selling prices, margins, or profit levels.



| | | |
|---|--|----------------------------------|
| Sonata SEL Plus (29452FT5) | | |
| (In addition to or in place of SEL equipment): | | |
| Smartstream 1.6T GDI 4-cylinder | | 12.3-inch LCD cluster display |
| Paddle shifters | | Hyundai Digital Key |
| 19-inch alloy wheels (machine / gloss black finish) | | Wireless phone charging |
| 245/40 R19 all-season tires | | Auto-dimming mirror w/ HomeLink* |
| Glossy black side mirrors | | Leather-wrapped steering wheel |
| Aluminum pedals | | 2nd row air vent |
| Dinamica® suede / Leatherette seating surfaces | | USB charge port (2nd row) |

| Option Packages Available on SEL Plus | Dealer Invoice | Suggested Retail |
|---|----------------|------------------|
| Tech Package (05): | \$2,565 | \$2,700 |
| Panoramic sunroof | | |
| LED interior lights | | |
| Navigation w/ 10.25-inch touchscreen | | |
| Bose® premium audio system w/ 12 speakers | | |
| Highway Drive Assist (HDA) | | |

| | | |
|---|--|--|
| Sonata Limited (29482FT5) | | |
| (In addition to or in place of SEL equipment with Convenience): | | |
| Smartstream 1.6T GDI 4-cylinder | | Color Head Up Display (HUD) |
| Paddle shifters | | Rain sensing wipers |
| 18-inch alloy wheels (machine / argent finish) | | Front & Rear parking sensors |
| 235/45 R18 tires | | Around View Monitor (AVM) |
| LED headlights (Matrix type) | | Remote Smart Parking Assist (RSPA) |
| Integrated Memory System – driver seat and outside mirrors | | Blind-Spot View Monitor (BVM) |
| Power passenger seat (6-way) | | Parking Collision-Avoidance Assist Rear (PCAA-R) |
| Ventilated front seats | | Bose® premium audio system w/ 12 speakers |
| Leatherette-wrapped dashboard | | Navigation w/ 10.25-inch touchscreen |
| Heated steering wheel | | Highway Drive Assist (HDA) |
| Leather seating surfaces | | Blue Link® Guidance Package (3-Year Complimentary Trial) |
| Ambient lights | | |

| Port Installed Options | Code | Dealer Invoice* | Suggested Retail |
|--|------|-----------------|------------------|
| Cargo Block (Part of Cargo Package) | CB | \$16 | \$20 |
| Cargo Hook (Part of Preferred Accessory Package) | HT | \$24 | \$30 |
| First Aid Kit | FK | \$24 | \$30 |
| Cargo net | CN | \$41 | \$50 |
| Wheel locks | WL | \$44 | \$55 |
| Rear bumper appliqué | RP | \$57 | \$70 |
| Cargo side bins (Part of Preferred Accessory Package) | SB | \$64 | \$80 |
| Mud guards | MG | \$92 | \$115 |
| Reversible cargo tray | CT | \$92 | \$115 |
| Preferred Accessory Package (includes cargo block, first aid kit, and side cargo bins) | C2 | \$104 | \$130 |
| Carpeted floor mats | CF | \$124 | \$155 |
| Cargo Package (includes reversible cargo tray, cargo net, and cargo hook) | C1 | \$157 | \$195 |
| All-season fitted liners | WF | \$173 | \$215 |
| ECM with HomeLink® and Blue Link® | HL | \$266 | \$295 |
| Winter Weather Package (includes All-season fitted liners and mud guards) | W1 | \$265 | \$330 |

| Body Color Availability | | Interior Color | | | | | |
|-------------------------|-------------------------|------------------|--------------|-----------------------------|------------------|------------------------------|--------------|
| | | SE/SEL | | Limited | | SEL Plus | |
| Code | Exterior Color | Dark Gray REY | Black NNB | Dark Gray / Camel MMF | Dark Gray REY | Black NNB | Black RBP |
| | | Cloth | | Leather | | Leatherette / Suede Combi | |
| WW8 | Quartz White** | WW8 REY | WW8 NNB | WW8 MMF | WW8 REY | WW8 NNB | WW8 RBP |
| S3B | Phantom Black | S3B REY | S3B NNB | S3B MMF | S3B REY | S3B NNB | S3B RBP |
| NT2 | Hampton Gray | NT2 REY | NT2 NNB | - | NT2 REY | NT2 NNB | NT2 RBP |
| Y2E | Calypso Red | Y2E REY | Y2E NNB | Y2E MMF | Y2E REY | Y2E NNB | Y2E RBP |
| R2T | Shimmering Silver Pearl | R2T REY | R2T NNB | - | R2T REY | R2T NNB | R2T RBP |
| T2G | Portofino Gray | T2G REY | T2G NNB | T2G MMF | T2G REY | T2G NNB | T2G RBP |
| ST2 | Stormy Sea | ST2 REY | ST2 NNB | ST2 MMF | ST2 REY | ST2 NNB | ST2 RBP |
| W2B | Glowing Yellow** | - | - | - | - | - | W2B RBP |

| | Dealer Invoice* | Suggested Retail |
|---|-----------------|------------------|
| ** Automatic charge when exterior color WW8 or W2B selected | \$285 | \$300 |

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