

Five Things To Know When Buying A Pre-Owned Vehicle.

HERE ARE 5 STEPS TO GETTING THE BEST QUALITY VEHICLE



1.) UNDERSTAND THE INSPECTION REPORT

A quality pre-owned vehicle will have at least a 165 point inspection report that outlines what items needed attention when the dealer bought it. Check the report & confirm that all safety items were fixed & if any items were not repaired find out why.

2.) FIND OUT THE HISTORY OF THE VEHICLE

Dealers that sell quality pre-owned vehicles will be able to tell you the history of the vehicle you want to buy. This includes where they got it from, what type of service history it has and why they chose to buy it in the first place.



3.) MAKE SURE YOU HAVE A COMPREHENSIVE LIMITED WARRANTY

If the vehicle has been inspected, reconditioned and has a clean history then it should carry a strong limited warranty from the dealer. Anything less than a 3 Month / 3,000 Mile Comprehensive Limited Warranty should be avoided.

4.) GET A FAIR PRICE THAT YOU CAN FEEL GOOD ABOUT

Ask to see the market comparison for the vehicle you are buying. If you feel the price is high after reviewing the information then asking for a discount is fine, however, remember that the dealer might only have \$200 to \$500 of flexibility if the vehicle is in line with the market.



5.) FIND OUT ABOUT ANY AVAILABLE PERKS

Perks today can include a vehicle return policy, priority service appointments, courtesy loaner vehicles and much more. Ask the dealer for the details and take advantage of all they have to offer you!

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